

Card Factory is transforming its core business processes

with RapidRetail, Cloud ERP incorporating SAP S/4HANA technology from retailsolutions




Card Factory: the UK's leading cards and gifts retailer

Designing, manufacturing and distributing products through multiple channels:



1000 Stores



Partnerships



Online

Creating a platform for growth



Aging platforms

- Running for **10-15** years
- **3** independent ERP solutions coming to end-of-life
- **1000s** of customisations



Inefficient processes

- Reports based on inaccurate data
- Working in silos
- Manual processes, spreadsheets and disconnected systems



Needing to scale

- Legacy ERP couldn't cope with the increase in transactions
- Needed a supported, cloud-hosted ERP platform that could grow with them

Retail Business Transformation podcast

[Listen](#) to David Cutts, Chief Information Officer, Card Factory and Gary Jordan, Head of Finance & Technical Consulting, retailsolutions, discuss Card Factory's transformation.



Gary Jordan
Head of Finance & Technical Consulting
retailsolutions



David Cutts
CIO
Card Factory

RapidRetail: accelerating digital transformation for retailers

RapidRetail is an SAP Qualified Partner Package that combines retailsolutions' deep industry understanding with the advanced functionality of SAP S/4HANA to support retailers in their digital transformation journey.

This Intelligent Cloud-hosted ERP system streamlines and supports key retail business processes with pre-configured scenarios and built-in best practices...



within a **fixed-scope**



for **faster implementation**



and **faster ROI.**

[Contact Gary Jordan](#), retailsolutions, to discuss your business transformation or arrange a demo of RapidRetail.

[Find out more](#)

Quickly implement retail best practices

David Cutts, CIO at Card Factory, says:



My perception was that SAP would be far too big for us, far too expensive, and would take way too long to deliver...

The RapidRetail set of accelerators and delivery methodology will deliver the benefit that we need in a very short space of time and allow us to implement those best practice processes, get efficiency savings and give us a real foundation for some other more exciting things we want to do."



Add functionality at your pace

After the RapidRetail foundation phase, which included Finance, POS Integration and Retail Masterdata, retailsolutions will extend the solution to include:

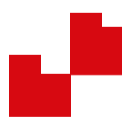
- **Warehousing and logistics**
- **Procurement**
- **Sales**
- **Integration to on-line**
- **Manufacturing**
- **Extension of the SAP Analytics Cloud service**



retailsolutions: digital transformation experts



Founded in 2005, **retailsolutions** is a retail specialist and an SAP Gold Partner. The company is dedicated to implementing sustainable and future-proof SAP solutions through continual investment in innovative technologies and in the expertise of their employees.



The expertise of the guys from retailsolutions to challenge our thinking, take the mandates and the framework that we set out, and our vision of what we want to be and to implement it, is quite unique in my experience. They have done pretty much what they said they would do at the outset... It has been a consistent team all the way through – even with the impacts of COVID... This is a great example, I think, of truly working in partnership."

David Cutts CIO at Card Factory.